# Elektronik

# 2017 Publishing Guide



## Elektronik – the professional electronics magazine



Elektronik is a Polish magazine for the professional electronics industry. It is read by employees of all the Polish electronic firms, institutes, universities and electronics related organizations and associations, from managers, scientists and technicians to designers and traders. Since 1997, Elektronik has contributed to the development of electronics within Poland and provided information and guidance for the Polish electronics industry. Due to the experience and expertise of the editorial team and its understanding of the Polish electronics market, the magazine is the publication of choice for electronics engineers.

### Elektronik magazine is the voice of the Polish electronics engineer!

#### **REGULAR SECTIONS**

#### → Business news

The latest news from domestic and world markets, investments, reports on recent changes within companies, market trends and conference and trade fair reports.

#### → Interview of the Month

Interviews with business leaders in the industry both from Poland and the rest of the world.

#### ➔ Special Reports

A review of the domestic market within a specific electronic component or service. The reports enable readers to understand the current opportunities, highlight firms providing the particular component or service and find out about the features and market values of each product within the options available. The core report is supported by articles on the same subject and relevant advertising and product presentation sections.

#### ➔ Technical Texts

Articles dedicated to specific technical solutions for engineers, designers and system integrators in relation to the design of electronic systems. These articles clearly outline new ideas for circuits and design tips as well as the most important developments in technology.

#### → New Products

Articles dedicated to specific technical solutions for engineers, designers and system integrators in relation to the design of electronic systems. These articles clearly outline new ideas for circuits and design tips as well as the most important developments in technology.

The Elektronik team exhibits, hosts or media-sponsors a number of popular industry-related shows such as the Automaticon and Energetab fairs, ControlTech and MSPO, Expopower, Amper, Productonica, Electronica. Twice a year (in March and September) a special issue dedicated to the fairs is published.

#### **ELEKTRONIK IN DETAIL**

#### Each issue:

over 100–130 pages (205×290mm) in colour, once a month, 12 issues a year.

#### Monthly circulation:

10600 copies. 80% of all copies are distributed through qualified subscription. Elektronik can also be bought at newsagents and in media rooms of distribution throughout Poland. Elektronik is distributed free to leading Polish electronics companies and associations. If needed, the circulation is increased and the magazine is also distributed at commercial fairs, business meetings, professional training seminars and scientific conferences where it acts as a participant or the media sponsor.

#### Internet:

Elektronik is also published as free e-edition, which has a growing number of users. The registered number of subscribers is currently over 3500.

#### Supplements:

Electronic Market Directory, published once a year

#### **Elektronik tablet version:**

Free download available from AppStore for all iPad users

#### Website:

www.ElektronikaB2B.pl is a professional information exchange platform for the electronics industry in Poland. Articles and market reports published in the printed magazine, are additionally published on the website.

## **Elektronik for promotion and advertising**

Elektronik magazine is an attractive advertising medium for the electronics industry in Poland.

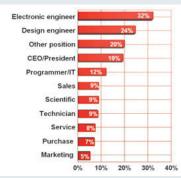
- ➔ Information presented in Elektronik plays an important role for high to middle executive staff in taking decisions regarding investments, development and purchase orders. Over 93% of readers think that advertisements in Elektronik are a useful source of information about products and services available on the Polish market.
- → Elektronik has a targeted readership, which makes the magazine an effective medium for advertising and promotion. Elektronik reaches executives, engineers, service and maintenance engineering staff, technology specialists, designers and decision-makers concerning the purchase of components and materials.
- ➔ The world's biggest manufacturers and distributors have trusted the credibility of Elektronik and its advertising effectiveness. Companies which have had success from

an advertising campaign with Elektronik and believe it to be a good investment include are ELFA, Farnell, TME, RS Components, Eltronika, Contrans TI, Elhurt, Elmark, Flowcad, Future Electronics, Gamma, Eltron, Hamamatsu, JM Elektronik, Micros, Qwerty, Radiotechnika, Semicon, ST Microelectronics, Techno-Service, Tespol, Uni System and many others.

→ There are different forms of promotion and advertising options available in Elektronik. These include display advertisements, company-sponsored articles and textual presentation of firms and products related to key topics within the magazine. Non-standard advertisements such as flyers, insertions and label bands are also available. These can be targeted and placed within a specific section of the magazine to accurately reach your target market.

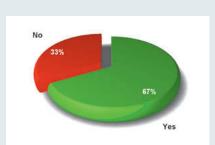
#### **READER'S PROFILE**

Elektronik magazine reaches a carefully selected group of readers who in search of new solutions and application, follow market trends and new product info.

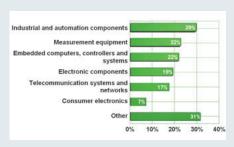


Job position

The figures show that Elektronik magazine readers are mainly engineering staff, which cover 76% of the circulation, and the second largest readership are management (19%). The total of all bars on the graph exceeds 100% due to readers being able to check multiple answers on the survey.

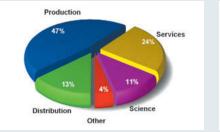


Influence in buying electronic components Two thirds of readers are involved in or are the main decision-maker when buying electronic components within the company's production process.

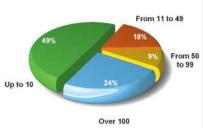


End products or service The biggest number of readers is employed in manufacturing industrial and automation devices and measurement equipment. Other strong activities are embedded systems, controllers and peripheral devices.

### The magazine's readers are highly educated, professionally active individuals with direct influence on purchasing components and equipment for their companies.

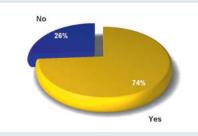


**Company's primary activity** Almost half of the magazine readers are involved in the electronic manufacturing process with services to the electronics industry being the second largest activity.



Company size

Almost half of the readers of Elektronik work in companies employing up to 10 people, however 24% work in larger businesses, with staff of over 100.



**IInfluence in buying other products** Nearly three quarters of the magazine readers are involved in or are the main decision-maker when buying other products required for the company's manufacturing process.

The results of this survey came from 1743 readers who completed the survey during subscription.

## Forms of publications in Elektronik

#### Standard advertisements printed inside the magazine

Format	Price
1/8 page	260€
1/4 page	513€
1/3 page	695€
1/2 page	870€
1/2 junior page	970€
1/2 strony (1/2 page (Advertisement next to the Table of contents on page 7)	1065€
1/1 (full page)	1360€
1/1 (3rd magazine page)	1620€
1/1 (5th magazine page)	1600€
1/1 (9th, 11th, 13th magazine page)	1500€
III cover	1540€
ll cover	1700€
IV cover	2030€

When ordering a series of adverts we offer the following discounts: 4-6 ads per year -10%, 7-11 ads -20%, 12 or more -30%.

#### Non-standard forms of advertisement

Advertisement	Form of advertisement, dimensions and rules	Net price
Inserted flyer	Advertising flyer insert. Format 190×285mm maximum	830€*
Inserted booklet Inserted booklet or promotional catalogue		To be agreed on
Header box	Advertising header contained in a square on the front cover. To buy the header square space on the front cover it is required to order at least a full page advert for the period of at least 12 consecutive months	335€
Reverse-side cover folder Advertising folder under the cover		To be agreed on
Label band 90mm label band wrapped aroun each copy		To be agreed on
Next-to-report or Next-to-trade-fair presentation	One-page long textual presentation of firms and products related to the report subject (issue topic) or trade-fair special issue. Page will be prepared in accordance with magazine layout	500€
Company sponsored article	One-page long technology-orien- ted article submitted by the client, adjusted by editorial team in accor- dance with magazine layout and finally accepted by the client	735€
Cardboard insertion Cardboard insertion Cardboard insertion Collector's insertions with catalo- gue data of the recommended products are permitted too		1700€
Cardboard insertion A4 cardboard advert (170g paper). Printed on both sides and glued inside the magazine		To be agreed on
DB1 Banner	Column-sized, narrow advertising strip (32×176mm)	200€
DB2 Banner	1/2 column-sized, narrow advertising strip ( $32 \times 86$ mm)	100€

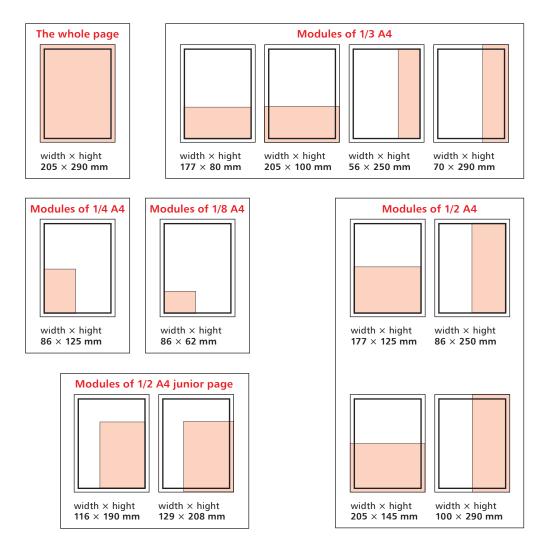
\*This is the price for the insertion, with the flyer being printed by the client. The price of a flyer printed by the publishing house would need to be agreed on.

#### Example of ads



# Standard advertisements forms printed inside the magazine

Caution! The advert should be in the format compatible with the list of advertisement dimensions. The bleed-format adverts should have 5mm bleeds on all sides. The advert should include the bleed on all sides even if it is intended for only one particular page. Text and key graphics should be at least 10mm from the advert edge.



#### **Technical requirements for advertisements**

- 1) Accepted file types:
- tif files,
- eps files,
- pdf files.

The publisher bears no responsibility for the effect of printing from the supplied open files – i.e. those, which are unprepared for printing (e.g. supplied in program CorelDraw, Illustrator).

2) Quality and colour requirements for the fit, eps, pdf files:

- all colours have to be changed to CMYK,
- it is not allowed to use such colours as PANTONE, RGB, in both bitmaps and vector elements,
- all fonts have to be changed to curves,
- bitmap resolution has to equal at least 300 dpi,
- blacks texts on colour background should be overprinted.
- It is inadmissible to cut background out from under black texts, – Total Ink Limit, i.e. total of CMYK colours, can equal max. 300% The publisher bears no responsibility for an effect of printing from materials delivered in colour space other than CMYK and in case of not changing fonts into curves.

3) Requirements for advertising format:

- advertisement should be prepared exactly for the format in conformity with the list of advertisement sizes,
- advertisement should fit in the format compatible with the list of advertisement dimensions.
  The bleed-format adverts should have 5mm bleeds on all sides. The advert should include the bleed on all sides even if it is intended for only one particular page. Text and key graphics should be at least 10mm from the advert edge.

4) Advert files should be delivered to the FTP editorial server. The login name and password is available on request.

5) The publishing house will not be held responsible for the quality of printed final artwork if artwork has not been supplied to our above specifications. This especially includes problems due to supplying materials in other color spaces than CMYK or in open formats (like CorelDraw).

## **Electronic Market Directory**



The Electronic Market Directory ("Informator Rynkowy Elektroniki") is a regularly updated guide to products and services for the electronics and automation industries. It includes presentations of all companies present on the market. The clear form of the directory allows readers to compare products and services from a range of providers. The Directory provides compa-

nies with the opportunity to present their organization to the broad range of Electronik's readers, making it easier to reach potential clients.

The Electronic Market Directory has a distribution of 15000 copies and is delivered as a supplement to Elektronik, and made available at trade fairs, seminars and all kinds of branch-related shows, where the magazine acts as a media sponsor.

## Internet

Elektronik is also available in digital subscription. E-edition in a PDF. format is available free of charge at www.elektronikab2b.pl/eprenumerata. E-edition offers a variety of added features such as hyper-links and direct access to all mentioned websites as well as search of chosen phrases. It is also a convenient way of keeping the Elektronik magazine archives. The e-edition has currently 3.500 registered users. Magazine is published in Apple AppStore and available as free digital subscription for all iPad users.

#### **Price List**

Name	Price
page presentation	630 Euro
next presentation page (spread)	300 Euro
full pagenside the directory	1360 Euro
2nd cover	1700 Euro
3rd cover	1540 Euro
4th cover	2030 Euro
third page	1620 Euro
company's logo on the cover	322 Euro**
1/2 page in market analysis section	650 Euro
1/3 page in market analysis section	520 Euro
1/4 page in market analysis section	350 Euro
the CD attachment or the A4 insertion	830 Euro
Non-standard forms of advertisement	to be agreed on

\* Price includes preparation, design and final project. Presentations are prepared by the editorial team on the basisi of materials delivered by the client \*\* (max 30 first orders, offer limited to the companies who bought presentation. Only for company which have ordered the presentation inside catalogue.



## ElektronikaB2B.pl Electronic business portal

Website www.elektronikaB2b.pl run by the editorial team of Elektronik magazine is not only its official website but also and foremost an industry related business platform providing professional B2B services, including company and product catalogs as well as providing information and keeping detailed schedule on what is currently happening in the electronics industry in Poland and abroad.

#### ➔ Newsletter

The subscribers – over 11.000 registered users – receive a daily newsletter with latest business news, events and product information.



#### The leading companies have trusted the credibility of Elektronik and its advertising effectiveness



#### Subjects of 2017 editions of Elektronik magazine

Issues	Торіся	Special issues Supplements	
1/2017	Development tools, starter kits form MCUs, EDA software	Electronics Market Directory – 2017	
2/2017	Wireless communication modules for M2M and IoT		
3/2017	Switches and keyboards	Automaticon Fair special issue	
4/2017	Low power signal connectors		
5/2017	CEM/EMS manufacturing services	Expo Power Fair	
6/2017	ESD i EMI suppresing materials and tools for electronics	20 years of magazine, jubilee edition	
7/2017	Displays		
8/2017	Industrial Flash memories nad SBC computers		
9/2017	Uninterruptible power supplies, buffered power supplies and emergency power	Energetab	
10/2017	Ethernet communication components		
11/2017	Electronic manufacturing equipment		
12/2017	LED lighting: emiters, optics and power supply		

#### **Deadlines for sending materials**

Issue	Date of edition	Deadlines for editorial materials, for advert orders	Deadlines for providing advert files
1/2017	05.01.2017	02.12.2016	09.12.2016
2/2017	06.02.2017	02.01.2017	09.01.2017
3/2017	06.03.2017	02.02.2017	10.02.2017
4/2017	05.04.2017	02.03.2017	10.03.2017
5/2017	05.05.2017	03.04.2017	10.04.2017
6/2017	05.06.2017	04.05.2017	10.05.2017
7/2017	04.07.2017	02.06.2017	09.06.2017
8/2017	04.08.2017	03.07.2017	10.07.2017
9/2017	05.09.2017	03.08.2017	10.08.2017
10/2017	05.10.2017	04.09.2017	11.09.2017
11/2017	06.11.2017	03.10.2017	10.10.2017
12/2017	05.12.2017	02.11.2017	10.11.2017

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