

# Informatory Rynkowy Elektroniki®



Market Analysis  
Component suppliers  
Measurement equipment  
Tools, manufacturing, services

Publication  
offer  
**2018**



# Electronics Market Directory – facts file

Periodically published and regularly updated, the Electronics Market Directory (IRE) is a unique all-in-one guide to products and services for electronics and automation technology. Every year one issue of the directory is released.

This is where businesses can be presented in a closely trade-related environment enabling them to reach their clients with ease. Clear indexes and complete offer presentations enable the readers to compare and to select the best options and solutions. Highly appreciated, the directory is viewed as an indispensable tool for those responsible for placing orders and making purchases in production companies.

IRE is a very convenient and well targeted advertisement media source. Producers and distributors can run efficient whole-year advertising campaigns on paper and online editions. IRE represents a well-targeted form of business presentation strengthening company's image as well as its brand.

Editorial team with over 20 years of professional experience in the automation market and understanding of the needs of the readership, presents a good added value to the catalog. All previous editions of IRE were bestsellers thanks to their well targeted and easily readable content and interesting ways of companies' presentations.

## Market review analysis

Electronics Market Directory (IRE) contains nearly 100 pages of thorough Polish market analysis. IRE presents newest trends and defines current Polish market conditions in connection with Electronics Market Directory topics. Market analysis introduces leading product sectors, names market leaders and identifies most common problems, threats and opportunities in different segments of electronic business reality.

### Circulation

15 000 copies  
One issue per year

### Target group of readers

Top management of Polish electronic companies, engineers, designers and purchase department executives.

### Distribution

The catalog is a free supplement to Elektronik Magazine. It is also distributed at fairs, trade shows, seminars and all kinds of industry-related events where Elektronik Magazine is a media patron.

### IRE is published as:

- a printed version issued once a year
  - an online version (company database plus database of products) on [www.elektronikab2b.pl](http://www.elektronikab2b.pl)
- an electronic edition distributed free as a PDF file downloaded from [www.elektronikab2b.pl](http://www.elektronikab2b.pl).

# Electronics Market Directory

## – covers the following market sectors

Production of electronics	
<b>CEM/EMS manufacturing services</b>	SMT/THT assembly, Stencils, Components aggregation, Circuit design, Quality testing
<b>Printed circuits boards</b>	1- and 2-sided PCBs, Multilayer PCBs, Metal core PCBs, Flex PCBs
<b>Enclosures for electronics</b>	Plastic, Metal, Industrial enclosures, Front panels, Keyboards, Customization services
<b>Machinery and manufacturing equipment</b>	Reflow ovens, pick&place, paste printers, Cable harnesses manufacturing equipment, AOI, X-Ray, SPIs, Glue and coating dispensers, Industrial furniture, clothing
<b>Materials for electronic production</b>	Soldering materials, Chemical products for electronics, ESD and EMC protecting materials, Cables, harnesses
<b>Hand tools</b>	Solder stations, hot air, Screwdrivers, pincers... , Connector crimp tools, Magnifiers, microscopes, lights
<b>EDA design software, software tools</b>	CAD, CAM, EDA software, SCADA and HMI software, Software tools, IDE environment, Programmers, evaluation boards
<b>Measurement and research laboratories</b>	EMC testing, environmental testing, Legal approvals for EE
<b>Engineering design houses</b>	Electronic design services, Aftersales services, Manufacturing services
<b>Services, consulting and training</b>	Conferences, training services, Measurements, consulting and certification servicers, Document translating, market research
Industrial automation	
<b>Process automation</b>	Industrial computers, panel computers, SBCs, Network equipment, switches, access points, Panel computers, Flash memories
<b>Automation components</b>	Sensors and actuators, Controllers and regulators, Encoders, Drives, servos
Measuring equipment	
<b>Measurement equipment</b>	Portable meters and clamp meters, Oscilloscopes, spectrum analyzers, frequency meters, Generators, power supplies, EMC testing equipment, Radio communication measurement equipment
<b>Electrical energy measurement equipment</b>	Line resistance and impedance meters, RCD testing, Universal meters, Power quality analyzers, Energy bill devices testers, Cable harnesses testing equipment
<b>Non-electrical values measurement equipment</b>	Thermometers, pyrometers IR cameras, Humidity, pressure, light meters, pH, Ion, E-H meters, Geiger counters, HVAC meters
<b>Measurement systems</b>	Measurement systems components (cards, IO modules), DAQ systems, visual systems, Software for measurement systems
<b>Calibration tools and services</b>	Calibrators, Calibration services
Electronic components	
<b>Semiconductor components</b>	Discrete semiconductor components, Power components (IGBT, MOSFET), ICs
<b>Power semiconductor components</b>	Diodes, SCRs over 1 kA, IGBT, MOSFET, rectifier modules, Motor drives
<b>Components electromechanical</b>	Relays, fuses, Switches, Signal connectors, High power connectors
<b>Optoelectronic devices</b>	Opto components, LEDs, lasers, Displays (LED, LCD, LCD-TFT, OLED), Light indicator components
<b>Passives</b>	Resistors, capacitors, super capacitors, Inductive components, Sensors, Thermal management components
<b>OEM modules</b>	GPS i GSM modules, Wi-Fi/Bluetooth modules, RFID/NFC chip and modules, Ethernet modules
<b>Power sources</b>	Batteries, Chargers, UPS power supplies
<b>LED lighting</b>	LED emitters, Optics for LED lighting and LED power supplies, LED light sources

# Show your products the best way possible!

Electronics Market Directory allows you to reach your target group in the automation industry. Your offer can be presented in the traditional and electronic media using a variety of presentations and adverts in different price packages.

## Why the traditional edition?

- market knowledge, presentation of offers, contacts, indexes – all in one, in a form of compact, visually attractive paper edition;
- regularly updated indexes offer a convenient form of organizing information and allow an immediate search of suppliers;
- thanks to complex analyses, the publication is a must-have for suppliers, designers and automation engineers;
- e-edition and CD edition – get those for free; in addition, there is a possibility of promotional activities in the internet;

## Promotion at [www.ElektronikaB2B.pl](http://www.ElektronikaB2B.pl)

- complex info on businesses and their offers in one place at the largest business platform for electronics in Poland;
- companies can be highlighted in product & company catalogues with information about offer and business calendar;
- access to new clients thanks to a daily newsletter;

## Subjects of IRE 2016 Electronics Market Directory in numbers:

- 15.000 paper copies
- 8.000 e-edition readers (including e-edition subscribers, clients of online newsstand [www.UlubionyKiosk.pl](http://www.UlubionyKiosk.pl), users downloading the e-edition from [www](http://www))
- 5.000 copies of CD distributed at conferences, seminars and workshops supported by Elektronik Magazine throughout the year;

## [www.ElektronikaB2B.pl](http://www.ElektronikaB2B.pl) offers:

- Over 40.000 unique users a month (data according to Gemius Traffic)
- 10.000 registered subscribers of the daily newsletter

## Advertising packages – the small prices for big promotion

### Choose your package



Traditional publication – paper & electronic	Economic	Convenient	Best
1 page of presentation prepared by the IRE editorial team	●	●	●
company logo in the product and company data indexes	●	●	●
company name highlighted in the index section	●	●	●
company logo on the page "recommended companies" at the end of IRE	●	●	●
company information on the CD	●	●	●
product gallery in the 'market analysis' section of IRA (3 products in one chosen analysis)			●

www.ElektronikaB2B.pl	12 months access to administration panel and publication of company data – Premium package (regular value 550 Euro)	●	●
	company details highlighted in the 'Market' section (logo with link to company website)	●	●
	publication of undefined number of product descriptions in the company profile and publication in the "Products" section	●	●
	company details as "Promoted company" on the homepage (1 week a year)		●
	selected product details as "Promoted product" on the homepage (1 week a year)		●
	company presentation in the daily newsletter (description + logo with the link to company website), 2 issues a year		●
	Gallery of 3 products in newsletter (1 issue a year)		●

630 Euro

885 Euro

1115 Euro

\*) An annual 'Premium package' on [www.elektronikaB2B.pl](http://www.elektronikaB2B.pl) includes: company presentation with a unique company website address [www.companyname.elektronikaB2B.pl](http://www.companyname.elektronikaB2B.pl), tools to add product descriptions, publish multimedia, create and receive inquiries and to add business events to calendar.

# Price list of advertisements and presentations



**630 Euro**  
full page company  
presentation



**930 Euro**  
2-page (spread) company  
presentation



**320 Euro**  
company logo on the cover



double side cardboard  
with index



**650 Euro**  
1/2 page in market  
analysis section



**520 Euro**  
1/3 page in market  
analysis section



**350 Euro**  
1/4 page advertisement in  
the market analysis section

## Product gallery in the directory (Best package)



Cynel-Unipress Sp. z o.o.



Topniki w żelu do napraw i poprawek na polutlenkowych płytach PCB, mocowania kulek BGA, MBGA, operacji typu flip chip.

Druty rdzeniowe ołówkowe i bezolowcowe z topnikiem do zastosowań w elektronice profesjonalnej i amatorskiej.

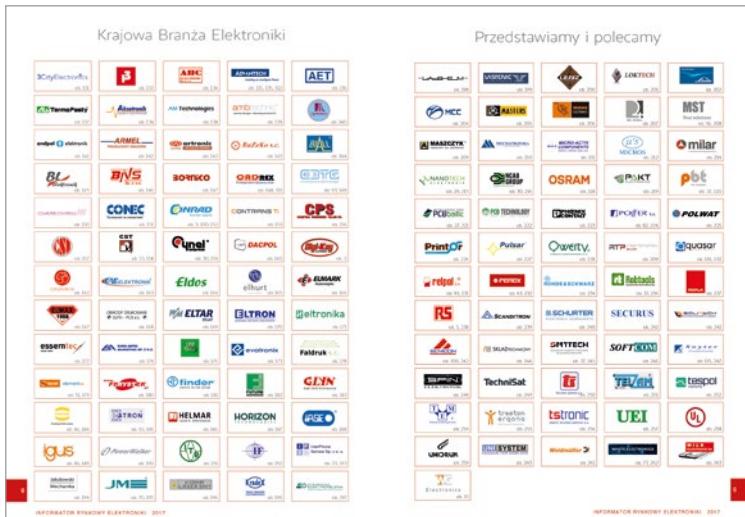
Pasty lutownicze SMT – szeroka gama past typu No Clean, całkowicie bezhalogenowych, low voiding do procesu reflow (convection, vapour phase).

**CD** distributed at conferences, seminars and workshops throughout the year





Company promotion on special pages  
of the Guide (available in all packages)



Logotype with redirection to a company page  
in the "Market" section (available in all packages)

A screenshot of the ElektronikaB2B website. At the top, there's a search bar and navigation links. Below it, a banner for 'Rynki' (Markets) is visible. The main content area shows a company profile for 'Zakłady Działa Elektroniki z Siedzibą w Warszawie'. It includes a photo of electronic components, a brief description, and several tabs for 'Produkty', 'Technika', 'Wyroby', 'Wyszukiwanie', and 'Katalog'. A red dashed box highlights the 'Wyroby' tab, which is currently active. To the right, there's a sidebar with news and a 'Najlepsi w branży' (Best in the industry) section featuring logos for various companies like STMicroelectronics, AET, and MITSUBISHI.

## Additional offer:

### Company presentation price list:

- 1 page presentation ..... 630 Euro
- next presentation page (spread) ..... 300 Euro

Company presentations are prepared by editorial team and are based on our layout. The graphics and text should be delivered by orderer.

### Additional offer:

- company's logo on the cover (max 30 first orders, offer limited to the companies who bought presentation) ..... 320 Euro\*
- the CD attachment or the A4 insertion ..... 830 Euro
- cardboard-pages (150 gr) (2xA4) ..... to be agreed

\*(Only for company which have ordered the presentation inside catalogue.)

### Advertisement prices:

- full page inside the directory ..... 1360 Euro
- third page ..... 1620 Euro
- 4th cover ..... 2030 Euro
- 2nd cover ..... 1700 Euro
- 3rd cover ..... 1540 Euro
- 1/2 page in market analysis section ..... 650 Euro
- 1/3 page in market analysis section ..... 520 Euro
- 1/4 page in market analysis section ..... 350 Euro

The basic (IRE) Electronics Market Directory entry including the publication of the company's contact details and the basic information about its products is published for free. It is necessary to fill in a form available on [www.elektronikab2b.pl/ire](http://www.elektronikab2b.pl/ire) and send it to [ire@elektronik.com.pl](mailto:ire@elektronik.com.pl) or fax to +48 22 257 84 67.



**Elektronik**  
MAGAZYN ELEKTRONIKI PROFESJONALNEJ

**Informator  
Rynkowy  
Elektroniki**  
wydawnictwo



**Elektronik magazine editorial office**  
Leszczynowa 11, 03-197 Warszawa  
tel. 22 257 84 62, fax 22 257 84 67  
e-mail: [ire@elektronikab2b.pl](mailto:ire@elektronikab2b.pl)  
[www.elektronikab2b.pl](http://www.elektronikab2b.pl)

**Editorial office**  
Leszczynowa 11, 03-197 Warszawa

**Editor-in-Chief**  
Robert Magdziak, tel. 22 257 84 96  
[r.magdziak@elektronikaB2B.pl](mailto:r.magdziak@elektronikaB2B.pl)

### Edition manager:

Bożena Krzykawska, tel. 22 257 84 42, mobile 501 047 583  
fax 22 257 84 67, [b.krzykawska@elektronikaB2B.pl](mailto:b.krzykawska@elektronikaB2B.pl)

### Marketing and advertisement team

Katarzyna Gugała, tel. 22 257 84 64, [k.gugala@elektronikaB2B.pl](mailto:k.gugala@elektronikaB2B.pl)  
Grzegorz Krzykawski, tel. 22 257 84 60, [g.krzykawski@elektronikaB2B.pl](mailto:g.krzykawski@elektronikaB2B.pl)  
Andrzej Tumalski, tel. 22 257 84 63, [a.tumanski@elektronikaB2B.pl](mailto:a.tumanski@elektronikaB2B.pl)  
Katarzyna Wiśniewska, tel. 22 257 84 65, [k.wisniewska@elektronikaB2B.pl](mailto:k.wisniewska@elektronikaB2B.pl)